



Career Development Report

Ima M Leeder

July 7, 2016

CONFIDENTIAL

Introduction

This report describes Ms. Leeder's typical personal lifestyle patterns. The narrative in her report is based on her scores from the 16PF Fifth Edition Questionnaire and additional predictive research.

The Career Development Report (CDR; formerly known as Personal Career Development Profile, PCDP) is founded on 35 years of research and consulting experience of organizational and management professionals. This experience revealed that people who are effectively directing the course and growth of their careers reflect personal strengths anchored to five important areas of behavior covered in this report:

- Problem-Solving Resources
- Patterns for Coping with Stressful Conditions
- Interpersonal Interaction Styles
- Organizational Role and Work-Setting Preferences
- Career Activity Interests

The purpose of this report is to help Ms. Leeder broaden her understanding of herself and to plan well for her future. Although successful people possess personal strengths inherent to these behavioral patterns, no lifestyle can be classified as "the best way of doing things." Various styles may aid in one's efforts to be successful, happy, and productive.

A helpful understanding of Ms. Leeder's reported personal strengths should also take into account other significant information about her, such as her work and leisure experiences, education and skills. So, if Ms. Leeder wants to benefit fully from this report, she should discuss her profile with a skilled counselor or trained professional. **Of utmost importance, though, this report should be treated confidentially and responsibly.**

Problem-Solving Resources

This section describes Ms. Leeder's unique problem-solving resources: What are her overall strengths for solving most problems? How does she usually approach resolving problems which confront her?

Ms. Leeder functions quite comfortably with problems and situations that involve abstract reasoning and conceptual thinking. She is very alert mentally. She can see quickly how ideas fit together and is likely to be a fast learner. She seems to be quite curious about the events of the world around her. Being probing intellectually, and having interest in learning from lectures and books, she usually likes to learn about many things. She also strives to seek knowledge for its own sake. Ms. Leeder appears to be quite able to learn well from her experiences. She can usually be counted on to use her experience to advantage in solving most problems.

Ms. Leeder appears to be a person who is apt to be more intuitive than strictly rational in her approach to problems and situations. She is likely, at times, to focus more on the intangible feeling aspects of what she believes to be most important. Being open to rather sensitive perceptions about things, she may also find it somewhat difficult to easily set them aside. She, therefore, may require more time to resolve things than people who are mostly action-oriented and concerned about practicalities may think is necessary. She may, at times, want to avoid taking on difficult problems and situations, since she tends to believe that only partial solutions to them can be expected. She seems to get overly concerned about possible negative outcomes or results. Even though she may tend to focus on the emotional and feeling aspects of problem situations, Ms. Leeder normally tries to take a practical and down-to-earth approach when working through everyday problems. Although Ms. Leeder likes practical ways of dealing with problems, her sensitivities may sometimes cause others to think she is unrealistic and not seeing things as they are.

Patterns for Coping with Stressful Conditions

The personal patterns Ms. Leeder presently reflects in efforts to cope with stress and pressure in life are described in this section: Depending on the situation, how does she tend to react to emotionally charged events? What is she likely to do when faced with conflict or opposition on the part of others?

Right now, Ms. Leeder seems to be experiencing more worry and tension than is usually normal. Perhaps this shows that she is having some trouble accomplishing what she expects of herself in her personal life and career. Nonetheless, Ms. Leeder may tend to feel she can't cope with some stressful situations when things appear to keep going wrong for her. When she feels this way she may react in ways that differ from persons who usually adapt to or manage these situations more easily. As a consequence, persons who can cope with such situations may find it hard to understand Ms. Leeder's reactions. Ms. Leeder is likely, too, to show dissatisfaction with events taking place, and she may even find it hard to be constructive or optimistic in her efforts to handle them. These reactions on her part may make it hard for other people to understand, especially if they feel equipped to resolve the problem or situation in their way. Ms. Leeder is prone to worry about things of importance to her, and she sometimes feels less worthy and equal to others than she would like to be. As a result, she may not accept herself enough to be fully herself with others. Ms. Leeder tends to become concerned when she is not accepted by others as she expects to be. She looks for, and usually needs, a lot of support from others close to her. She may sometimes doubt herself unnecessarily. As a consequence, she may not feel she can deal as effectively with some situations as she would like to do. Ms. Leeder is quite restless at present. She seems driven to be active and to keep busy. This is possibly because she has not solved some of her personal problems or has some goals in life that she has been unable

to fulfill satisfactorily. Ms. Leeder apparently needs to keep constantly doing things in order to work off her extra, undirected energy. Generally, when Ms. Leeder is faced with conflict and disagreement from others, she likes to look on the bright side and hopes that differences can be resolved. She usually wants to keep harmony between herself and others.

Interpersonal Interaction Styles

This section covers Ms. Leeder's styles for relating and communicating with others: How does Ms. Leeder usually react in dealing with others? What are her major sources of gratification and satisfaction when building relationships with others?

On the whole, Ms. Leeder tends to give about equal amounts of time and attention to the relationship between herself and others. But, she also tends to value some alone time on occasion. Ms. Leeder is likely to keep her thoughts and feelings about herself so quiet and private that others may find it hard to get to know her. She feels most drawn to people who are flexible in the way they think and act and who are able to change to fit the situation at hand. She is generally shy and is apt to take a back seat in social gatherings. She tends to feel uncomfortable in face-to-face meetings with others, especially at first meetings.

Ms. Leeder tends to make quite a bit of room for the wishes of others, and she may give into the demands of others even when it may not be necessary to do so. Ms. Leeder may be quite personally guarded when relating to some people. For the most part, she tries to be accepting of people since she tends to be trusting and accepting of herself and what she does in life. Ms. Leeder is often so ready to believe in others that her insights about others may become clouded by her feelings about them. She could run the risk, therefore, that some persons may see her as being more accommodating and adaptable than she needs to be. Ms. Leeder tends to get major satisfaction in life from being helpful to other people. She likes to do things for others when things are going well between herself and others. She usually does not expect any rewards for doing so. She does, however, like to think she has been successful in her efforts to contribute to their welfare in some way.

Organizational Role and Work-Setting Preferences

This section describes Ms. Leeder's unique style for fulfilling leadership/subordinate roles in organizational settings and her work-setting preferences: What leadership style does she call upon when working with others? How do others react to her? In what type of organizational setting and environment does she feel most comfortable and productive?

Ms. Leeder may prefer a role of leadership and she is likely to accept such a role with a group of friends or co-workers if provided the opportunity. She may not be strongly interested, though, in efforts to push for appointment to such a role. She usually is not very comfortable taking charge of others. She generally prefers to do the job rather than to direct others. If she were to take on a leadership role, she would usually trust others to take responsibility to perform well. She generally strives to comply with what others suggest in order to avoid unnecessary conflicts among those involved. She prefers to give help to others when problems arise and seeks the cooperation, friendship and support of others. She strives to be well-liked and to be seen as a person who avoids making unpopular decisions that could be viewed as possibly alienating others. Ms. Leeder tends to go along with the ideas of associates, sometimes without giving enough thought to her own stand on things.

Ms. Leeder seems quite able to do well in both structured work settings and those that are relaxed and flexible. However, she does prefer some fixed guidelines for what she does. But, at the same time,

she likes work that allows her to have a voice in setting goals and making plans about how things should be done.

Career Activity Interests

Career activity interests are an important part of Ms. Leeder's personal strengths and her general personality orientation. The purpose of this section is to provide information which may either support her present career choices or assist her to explore, consider, and plan for another career/avocational direction.

The career activity interests presented in this section, however, should not be treated as recommended career/avocational choices. Some may not appeal to her. Others may not relate well to her training, experience or expressed interests. Since these interest patterns are derived from one set of test scores and specific predictive research, a careful analysis by her and a trained professional may bring to mind other alternatives that may lead to even more appealing and meaningful life planning.

Career/Avocational Activity Interests

Ms. Leeder's personal lifestyle patterns suggest she has some similarity to persons who are likely to enjoy activity interests that entail:

- **Creating:** Bringing creative self-expression into art forms, literature or innovative products and services -- activity characteristic of persons who find satisfaction working in the artistic, literary, drama, musical and performing arts fields. They usually value activities that enable them to express their abilities, ideas and talents, especially those which bear the imprint of their efforts.
- Helping: Solving problems through discussions with others, and encouraging relationships
 between people so as to help and develop others to live a full, satisfying life -- activity
 characteristic of persons who find satisfaction working in the health care, religious, social service,
 or educational professions. They usually enjoy working in groups, sharing responsibilities, and
 opportunities whereby they can be helpful, nurturing and caring for others, especially if people
 require some sort of assistance, training or education.
- **Producing:** Accomplishing tasks of an orderly and systematic nature through the use of machines, materials, objects or tools -- activity characteristic of that performed by people working in the construction, farming, and the manual/skilled trades. They usually prefer situations where they can work with their hands, be outdoors, and see the visible results of their efforts.
- Analyzing: Investigating, observing and solving problems of a business, cultural, scientific or social nature that requires the use of ideas, words and symbols to uncover new facts or theories -- activity characteristic of that performed by people who enjoy working in laboratory and research settings, the mathematics field, and the life science, medical science, physical science, and social science professions. They usually find greater satisfaction being involved with the challenge of work that requires conceptual thinking and analysis of quantitative problems than work requiring extensive interaction with people in group projects.

Career Field and Occupational Interests

The career fields and occupations presented in this section are those found to be related to Ms. Leeder's broad activity interests. Again, these interest patterns are derived from test scores and predictive research. Consequently, they should not be treated as recommended career choices. Some may not appeal to her. Others may not relate well to her training, experience or expressed interests. Counseling with a trained professional, therefore, may bring to light even more choices for consideration and meaningful life planning.

Ms. Leeder's personal lifestyle patterns are similar to persons who express interest in the following career field:

Writing

However, Ms. Leeder's personal lifestyle patterns also suggest she has similarity to persons who express interest for the following career fields related to her unique activity interests:

- Art
- Performing Arts
- Music/Dramatics

Occupations directly related to Ms. Leeder's unique activity interests are:

- Religious Leader
- Teacher, K-12
- Psychologist
- Liberal Arts Professor
- Veterinarian
- Librarian
- Translator/Interpreter
- Writer/Editor
- Geologist
- Physician
- Foreign Language Teacher
- Technical Writer
- Interior Decorator
- Musician
- Social Worker

In addition, Ms. Leeder's personal lifestyle patterns suggest she is also similar to persons who express interest for the following occupation(s):

Ski Instructor

In summary, the career field and occupational information presented above is based on an analysis of Ms. Leeder's general personality patterns. So, the career information provided is not meant to be exhaustive, nor is it meant to suggest career choices for which she may or may not have proven abilities, skills, expressed interests, or experience and training. Within the broad world of work, there are many, many more career fields and occupations which could be identified and considered by her. Rather, the career information provided herein is limited by the research basic to this report.

Personal Career Lifestyle Effectiveness Considerations

The final section of Ms. Leeder's report covers a summary of her broad personal patterns: What are the characteristics of Ms. Leeder's basic lifestyle patterns? To which of her behavioral patterns could she give most attention in efforts to achieve greater interpersonal and work-related performance effectiveness?

Ms. Leeder's lifestyle tends to be one of adaptability coupled with a readiness to accept many of the demands and circumstances of the personal and work-related situations in which she finds herself. She also seems to be quite accommodating most of the time and may find it difficult to easily cope with situations that call for her to be assertive and demanding. Ms. Leeder shows about equal preference for personal and work-related activities that involve interaction with people and those that require her to work alone. She may tend to be more sensitive to the wishes of others than pragmatic in efforts to get things accomplished. She probably experiences most satisfaction, therefore, in settings that involve duties and responsibilities other than those of management within an economically competitive organization.

Ms. Leeder would most likely function with greater personal effectiveness, both on-the-job and in other personal-career situations, if she would try to be aware of and work consciously to guard against the impact of:

- being so personally guarded about sharing her ideas and feelings with others when what she feels and thinks could be helpful in developing close relationships with others;
- her tendency to sometimes overlook the need to give enough thought to herself or to take enough time for quiet, deep thinking about things that are important to her;
- her feelings of discomfort when pressed to make important decisions, instead of making enough effort to free herself from the concerns and reservations she experiences in such instances;
- taking on assignments and tasks that may be too emotionally and physically demanding of her;
- becoming discouraged when faced with opposition from people with different ideas or ways of doing things, rather than looking at the more positive side of situations;
- looking for support from others so much that she may not try hard enough to do what is really important for her own good;
- the possibility that others may take advantage of her because of a tendency to be too accommodating in her relationships with others;
- holding her concerns and feelings within herself rather than exploring ways to let others know how she really feels;
- trying to keep people happy at the expense of not facing up to the facts or issues involved in her exchanges with others;
- seeking too much advice from others when she could work with more energy to become more self-reliant;
- feeling overly sensitive inwardly when others may appear to reject what she says or does in some situations;
- holding her personal concerns within herself and saying very little to others;
- pressing so hard in work-related and other personal situations that opportunities to relax are given less than needed attention;

and in addition,

• taking on activities or assignments that involve ordinary, routine tasks without much creative thought or tasks that may not fully challenge Ms. Leeder's intelligence or curiosity.

Your Career Development Report Self-Review and Planning Exercises

How to Use What You've Read in Your Career Development Report

The **Career Development Report (CDR)** which you've just read is designed to help you to understand how your unique personal strengths and predicted career interests relate to your present career or assignment--or to those on which you are about to embark. Your CDR should help you identify areas for further career exploration and improved personal effectiveness in whatever you are currently doing or choose to do in the future.

Most people seek information about themselves to check-out what they already know about themselves and their performance and career goals in life. However, some want specific directions about how to plan their future. Still others want assurances that they're making the right decisions. But no test or report can realistically provide definitive advice or guaranteed answers about what to do with your life.

What the CDR can provide you with are insights about your unique personal strengths and predicted career interests patterns. It can give you a practical reality-check about what you believe and the chance to integrate this information with what you value most about your lifestyle.

Your goal in using your report should be to learn as much as you can about yourself. If you need help, feel free to have your counselor or consultant help you clarify what your report says about you. The review and planning steps below should help you to increase your self-knowledge and make plans for reaching your potential.

- First, read over your report several times. Review what it says about you and underline the statements you believe describe you best.
- Next, circle the statements that surprise or concern you or that indicate areas where you could improve your effectiveness. Think about these qualities and check them out with people who know you well to see if these statements may be true of you. Plan what you can do to avoid or guard against the behaviors that may lower your sense of personal worth or performance effectiveness.
- Last, complete the exercises that follow. They are designed to help you focus on your own picture of your personal strengths and career interests. This picture should help you, Ms. Leeder, to make plans for accomplishing what is most important to you.

Your Self-Review and Planning Exercises

By using your CDR to complete your Self-Review and Planning exercises, you can get a better sense of the person you are. The questions in each exercise should help you to build your understanding of:

- What you do well in your work or in your personal life
- What you need to do to increase your personal effectiveness
- Which career, work, and personal life goals are most important to you
- What you can do to accomplish your goals in life

Your CDR covers your personal strengths and predicted career interests, and your Self-Review exercises will help you to select the most meaningful patterns covered in these sections of your report:

- Problem-Solving Resources
- Patterns for Coping with Stressful Conditions
- Interpersonal Interaction Styles

- Organizational Role and Work-Setting Preferences
- Career Activity Interests

However, Ms. Leeder, the success and the satisfaction you achieve in your life depend on many variables. Although your CDR covers your personal patterns and predicted career/avocational interests, it does not cover assets related to your education, training, work experience, and skills. You will need to review these assets yourself, and learn what education, training and skills you need to acquire to achieve what you desire most in life. The Self-Review and Planning exercises which follow will also help you to assess your assets not covered in your CDR.

After you've completed these exercises, you'll also need to learn about the current job market and what opportunities may be available to you now and in the future.

Reaching your goals for a fulfilling life will require time and effort. But, you will find that the rewards generally far exceed your investment.

My Personal Strengths

Look over the statements you underlined in your report. Then, in your own words, Ms. Leeder, briefly answer the questions that follow (Use extra paper as needed).

A. My Problem-Solving Resources:

According to the **Problem-Solving Resources** section of your report, what are your most meaningful patterns for solving problems?

B. My Patterns for Coping with Stressful Conditions:

According to the **Patterns for Coping with Stressful Conditions** section of your report, what are your most meaningful patterns for coping with the pressures and stresses of life and work?

My Personal Strengths (continued)

C. My Interpersonal Interaction Styles:

According to the **Interpersonal Interaction Styles** section of your report, what are your most meaningful patterns for getting along and communicating with others?

D. My Organizational Role and Work-Setting Preferences:

According to the **Organizational Role and Work-Setting Preferences** and **Effectiveness Considerations** sections of your report, what are your most meaningful patterns as either a leader or as a person who may not prefer to be a leader? What kind of setting would you like to be a part of or work in?

My Work-Related and Career/Avocational Activity Interests:

Ms. Leeder, you may already know the kind of work and career you most enjoy or the kind of work you wish to aim for. But to check how well these choices fit you, it may be helpful to answer the following questions after reading your CDR (Use as many pages as you need).

A. My Personal Career Activity Interests

What career fields or occupations mentioned in the Career Field and Occupati	onal Interests
section of your report have you already thought about, explored, or worked at?	Which of these career
fields and occupations are most similar to your present work or to the leisure-tir	ne activities that you
most enjoy?	

What are the new career fields or occupations, suggested in your CDR, that you would like to explore?

B. Work-Related Experience, Education, or Training

In looking back over your life, what work-related and leisure-time activities or achievements have given you your greatest sense of personal accomplishment or satisfaction?

In what respects does your work experience, education, or training relate to or support the career activity interests, career field and occupational interests mentioned in the **Career Activity Interests** section of your report?

In what respects does your present work experience, education, or training relate to or support the activities, experience, and skills required of people who do well in the kind of work you'd like to do?

My Conclusions and Action Plans for Personal Career Progress

Now that you've reviewed your strengths and interests, and assessed your work experience, education or training, let's take the next step. Write down your conclusions about yourself, and then make practical plans for reaching all of your personal, work-related and career goals. (You will need additional paper for this exercise)

A. Work-Related, Educational and Career Goals:

What work experience, education, or training do you need to get in order to prepare well for your next job or the next stage of your personal career life?

What do you need to do to perform with greatest effectiveness on your current assignment or job?

What specific job or career do you want to aim for in the future or learn more about? What are your career path goals?

B. Needs for Improved Personal Effectiveness:

According to the **Effectiveness Considerations** section of your report, what are the most meaningful things you need to do to improve your overall effectiveness in life? Why are these important to you?

C. Action Plans for Goal Attainment:

What specific actions do you need to take to assist yourself in reaching your educational, training or career progress goals? What do you need to **start doing** to ensure that you attain the success you desire? (List specific steps and activities.)

Also, what can you stop doing that currently may work against achieving the success you want?

What time schedule or deadlines do you need to set to make sure you reach your goals?

Review Your Plans and Your Progress

At this point in your efforts to plan for accomplishing your personal development, work-related and career goals in life, you are probably ready to breathe a big sigh of relief. But before you do, sit back, review and reflect about what you've done. Ask yourself the following questions:

- What do my plans say about myself?
- What leads me to feel pleased about my plans?
- What may I need to work more on to improve my plans?
- What would I like to discuss about my plans with a person I respect--a parent, spouse, close friend, career counselor or teacher? Now is the time to do so.

If you have followed through on these review and planning steps, thoroughly read over your report, and discussed your plans with someone whose opinion you value - you have taken a giant step toward reaching your potential.

Remember, a realistic and practical sense of direction is essential for achieving personal effectiveness and the progress desired in your personal career life. Your goals at work and in life must be tied in with your unique strengths and work-related interests. Goals in life that are either too high or too low can limit your sense of worth.

Final Thoughts

You have begun your journey. Remember who you are - where you're headed - what you desire and hope most of all to accomplish - and what will help you to make all of your plans become a reality.

When you know what you want in life with inner conviction and a true sense of purpose, you generally are unshaken when you encounter disappointments or setbacks. Your strength is anchored to your knowledge about yourself and what you want to do to achieve what's important to you. But, remember, what you have done so far is only a beginning and possibly represents only the start of a journey toward success. So, frequent self-assessments and review conferences in the future with a helpful person will further assist you in maintaining and achieving the personal effectiveness and career progress you desire.





Career Development Report

Score Summary Pages

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Introduction

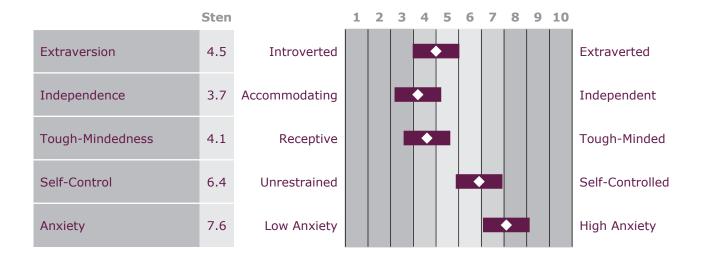
The score pages that follow are intended for qualified professionals. The 16PF Fifth Edition scores and patterns relative to Ms. Leeder's report include:

- Global Factors
- Primary Factors
- Response Style Indices
- Broad Patterns
- Leadership/Subordinate Role patterns
- Career Interest scores
- Career Activity and Career Field Interest scores
- Occupational Interest scores
- Item summary

Professional users of this report should consult the Manual for the 16PF Career Development Report for explanations of the scores reported here. The Manual for the 16PF Career Development Report presents useful information for consulting with clients about the 16PF Fifth Edition and the CDR. The Manual also provides references to available 16PF Fifth Edition resource books. These resources should be consulted when further understanding of the personality scale scores is required.

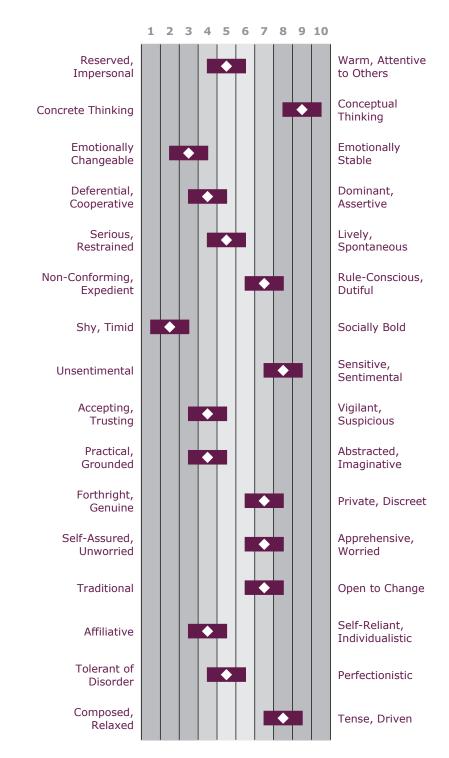
The information in these pages is confidential and should be treated responsibly.

Global Factors



Primary Factors

		Sten
Warmth	А	5
Reasoning	В	9
Emotional Stability	С	3
Dominance	Е	4
Liveliness	F	5
Rule-Consciousness	G	7
Social Boldness	Н	2
Sensitivity	I	8
Vigilance	L	4
Abstractedness	М	4
Privateness	N	7
Apprehension	0	7
Openness to Change	Q1	7
Self-Reliance	Q2	4
Perfectionism	Q3	5
Tension	Q4	8



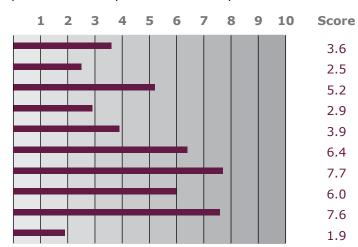
Response Style Indices

Impression Management	10	Within expected range
Infrequency	0	Within expected range
Acquiescence	62	Within expected range

Broad Patterns

The Broad Patterns reported in this section are predicted from 16PF Fifth Edition scores. The Manual for the 16PF Career Development Report provides a full explanation of these patterns.

Emotional Adjustment
Creative Potential
Effective Leadership
Elected Leadership
Leadership Preference
Structured Situation Pattern
Formal Academic Interest
Work Pattern Preference
Learning Situation Preference
Risk-Taking/Adventure Interest



Leadership/Subordinate Role Patterns

The Leadership/Subordinate Role patterns reported in this section are predicted from 16PF Fifth Edition scores. The Manual for the 16PF Career Development Report explains the research projects involved, and provides a full explanation of these projected, research-based patterns and scores.

Leadership Roles

	-	_	9	~	9	0	/	0	9	10	30016
Authoritarian											4.0
Participative											5.3
Permissive											6.5

Subordinate Role Patterns

	Т	2	3	4	5	6	8	9	10	Score
Ingratiator										3.8
Cooperative										4.3
Free Thinking										5.4

Leadership/Subordinate Interaction Roles

		_			-		 000.0
Confrontive							5.3
Controlling							4.0
Objective							5.2
Supportive							6.5
Supportive							0.5

3

5

7

10

Score

2

1

Career Interest Scores

The Career Interest scores reported on this and the following pages use 16PF Fifth Edition personality scores to predict these well-known and researched career activity, career field and occupational interest scores. As such, all predicted interest scores only reflect the similarity of one's personality patterns to persons who actually express interest for them. The research projects basic to these predicted Career Interest Scores are explained in The Manual for the 16PF Career Development Report.

Career Interest scores should be reviewed for explorative counsel to help Ms. Leeder learn whether she actually has interests related to her predicted scores. These scores DO NOT PREDICT her ability, experience or suitability for making career choices. These scores are also inappropriate for making personnel selection decisions or for predicting performance on any job duties.

Career Activity and Career Field Interest Scores

Career Activity Interest scores reflect the broad areas of career/avocational interests found throughout the world of work. **Career Field scores** reflect interests in broad categories of work fields which are subscales of the Career Activity Interests. Again, Ms. Leeder's 16PF personality scores were used to predict her similarity to persons who express interest for them.

Influencing Interest	2.3
Advertising/Marketing	1.3
Law/Politics	2.8
Management	2.3
Public Speaking	4.3
Sales	2.7

Organizing Interest	2.0
Office Practices	2.6
Supervision	2.7

Creating Interest	7.2
Art	7.4
Arts/Design	4.7
Fashion	4.8
Music/Dramatics	6.9
Performing Arts	7.3
Writing	7.6

Helping Interest	7.1
Child Development	5.6
Counseling	6.3
Religious Activities	6.4
Social Service	6.2
Teaching	6.0

Analyzing Interest	5.4
Data Management	5.3
Mathematics	5.0
Science	4.6

Producing Interest	6.6
Agriculture	4.1
Mechanical Activities	3.1
Mechanical Crafts	3.8
Woodworking	5.1

Venturing Interest	4.5
Athletics	3.0
Military/Law Enforcement	4.7

^{*} Note: Scores range from 1 through 10. Scores of 8-10 are considered very high. Scores of 1-3 are considered very low. Scores of 4-7 are average.

Occupational Interest Scores

Ms. Leeder's 16PF results were used to predict the Occupational Interest scores presented on this page. These occupational interest scores reflect only a similarity in personality to persons who express interest for these occupations. **These scores are intended for personal career development purposes only and are inappropriate for making personnel selection decisions.** Scores **DO NOT PREDICT** ability or suitability for performance of job duties.

Influencing Interest

	Female	Male	Combine	1 2 3 4 5 6 7 8 9 10
Advertising Executive	7.1	7.0	5.1	
Attorney	6.2	6.1	5.1	
Buyer	4.9	4.3	*	
CEO/President	*	*	1.0	_
Corporate Trainer	5.6	5.0	4.6	
Elected Public Official	4.6	4.8	*	
Financial Planner	*	*	2.0	
Hotel Manager	*	*	3.1	
Human Resources Director	5.0	4.5	4.3	
Investment Manager	5.6	5.6	*	
Manufacturer's Representative	*	*	1.5	-
Marketing Director	6.4	7.1	1.7	
Media Executive	*	*	4.2	
Public Relations Director	6.2	7.0	4.9	
Realtor	3.2	4.0	2.6	

^{*} Indicates no solid predictive data to predict meaningful scores. The Female/Male and Combined-Sex labels refer to the gender on which the scores are computed. Research on this is explained in the Manual for the 16PF Career Development Report.

Organizing Interest

	Female	Male	Combine	1 2 3 4 5 6 7 8 9 10
Accountant/CPA	5.1	4.7	2.5	
Actuary	5.1	5.8	*	
Bank Manager	4.2	3.7	3.1	
Bookkeeper	3.8	3.2	2.0	
Business Education Teacher	4.7	4.6	*	
Credit Manager	3.8	3.5	*	
Hospital Administrator	*	*	2.9	
Insurance Agent	*	*	2.3	
Medical Records Technician	5.1	*	*	
Nursing Administrator	*	*	4.4	
Nursing Home Administrator	2.7	5.0	*	
Paralegal	5.8	*	*	
Restaurant Manager	*	*	5.7	
Retail Store Manager	*	*	1.4	\rightarrow
School Administrator	4.5	5.0	*	
School Superintendent	*	*	2.9	
Secretary	*	*	4.4	

^{*} Indicates no solid predictive data to predict meaningful scores. The Female/Male and Combined-Sex labels refer to the gender on which the scores are computed. Research on this is explained in the Manual for the 16PF Career Development Report.

Creating Interest

	Female	Male	Combine	1 2 3 4 5 6 7 8 9 10
Architect	6.7	7.2	4.7	
Art Teacher	6.7	7.2	*	
Artist, Commercial	6.7	7.1	7.4	
Artist, Fine	6.8	7.0	*	
Broadcaster	5.4	6.1	*	
English Teacher	7.1	7.2	*	
Fashion Designer	*	*	4.5	
Interior Decorator	7.1	7.6	*	
Liberal Arts Professor	*	*	8.7	
Librarian	8.2	8.5	7.1	
Medical Illustrator	6.5	7.3	*	
Musician	6.9	7.2	7.6	
Photographer	6.2	5.7	*	
Psychologist	6.6	6.9	9.2	
Reporter	6.2	7.2	*	
Sociologist	6.2	6.6	*	
Teacher, K-12	*	*	9.3	
Technical Writer	7.6	7.7	*	
Translator/Interpreter	7.1	8.0	6.8	
Writer/Editor	*	*	7.9	

^{*} Indicates no solid predictive data to predict meaningful scores. The Female/Male and Combined-Sex labels refer to the gender on which the scores are computed. Research on this is explained in the Manual for the 16PF Career Development Report.

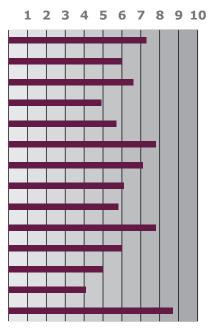
Helping Interest

	Female	Male	Combine	1 2 3 4 5 6 7 8 9 10
Child Care Worker	6.3	*	7.3	
Community Service Director	4.2	4.3	*	
Elementary School Teacher	6.5	*	*	
Foreign Language Teacher	6.9	7.7	*	
Guidance Counselor	*	*	7.3	
High School Counselor	5.6	6.2	*	
Minister	5.8	6.0	*	
Nurse, LPN	4.5	4.6	*	
Occupational Therapist	5.2	5.2	*	
Religious Leader	*	*	9.6	
Social Science Teacher	5.7	5.1	*	
Social Worker	6.6	6.4	9.7	
Special Education Teacher	6.3	6.7	*	
Speech Pathologist	6.4	6.3	*	

^{*} Indicates no solid predictive data to predict meaningful scores. The Female/Male and Combined-Sex labels refer to the gender on which the scores are computed. Research on this is explained in the Manual for the 16PF Career Development Report.

Analyzing Interest

	Female	Male	Combine
Biologist	6.0	7.3	*
Chemist	4.8	5.7	6.0
Computer Programmer	5.5	6.6	4.8
Dentist	4.9	4.3	*
Geographer	4.0	5.7	*
Geologist	4.6	7.8	*
Mathematician	4.9	7.1	*
Math/Science Teacher	*	*	6.1
Medical Researcher	*	*	5.8
Physician	5.8	6.9	7.8
Physicist	4.9	6.0	*
Statistician	*	*	5.0
Systems Analyst	*	*	4.1
Veterinarian	5.2	4.9	8.7



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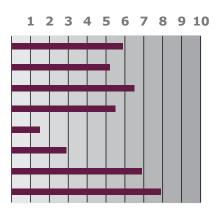
Producing Interest

	Female	Male	Combine	1 2 3 4 5 6 7 8 9 10
Agribusiness Manager	*	2.2	5.4	
Airline Mechanic	*	*	4.1	
Auto Mechanic	2.5	3.0	*	
Carpenter	3.2	2.4	6.4	
Electrician	2.9	2.5	3.3	
Engineer	3.9	4.6	*	
Farmer	3.9	3.6	*	
Forester	4.1	4.5	*	
Landscape Architect	*	*	4.3	
Test Pilot	*	*	4.8	

^{*} Indicates no solid predictive data to predict meaningful scores. The Female/Male and Combined-Sex labels refer to the gender on which the scores are computed. Research on this is explained in the Manual for the 16PF Career Development Report.

Venturing Interest

	Female	Male	Combine
Athletic Coach	*	*	5.9
Athletic Trainer	2.8	3.1	5.2
Emergency Medical Technician	2.0	1.8	6.5
Fitness Instructor	*	*	5.5
Military Enlisted Personnel	1.2	1.5	*
Military Officer	2.2	2.9	2.8
Police Officer	1.3	1.5	6.9
Ski Instructor	*	*	7.9



^{*} Indicates no solid predictive data to predict meaningful scores. The Female/Male and Combined-Sex labels refer to the gender on which the scores are computed. Research on this is explained in the Manual for the 16PF Career Development Report.

Item Summary

This page of 16PF scores is intended for qualified professionals only. Data on this page should be treated with utmost confidentiality.

Item Responses

			27	С	55	a	83	С	111	С	139	a	167	a
			28	a	56	a	84	a	112	С	140	С	168	а
	1	а	29	С	57	а	85	а	113	а	141	а	169	a
	2	а	30	a	58	a	86	С	114	a	142	С	170	С
ĺ	3	а	31	С	59	С	87	_	115	а	143	а		
								a	116				171	
	4	С	32	a	60	С	88	a		a	144	С	171	
	5	a	33	а	61	а	89	С	117	a	145		172	
	6	а	34	а	62	а	90	а	118	С	146	С	173	а
	7	а	35	С	63	а	91	С	119	С	147	С	174	а
	8	С	36	а	64	а	92	а	120	а	148	а	175	С
	9	С	37	а	65	а	93	а	121	С	149	a	176	а
	10	а	38	а	66	С	94	С	122	а	150	а	177	b
ĺ	11	С	39	а	67	а	95	С	123	а	151	С	178	С
	12	C	40		68		96		123		152		179	C
				a		a		a		С		a		
	13	С	41	а	69	а	97	а	125	а	153	С	180	C
	14	С	42	а	70	а	98	С	126	a	154	С	181	b
	15	С	43	а	71	а	99	а	127	а	155	а	182	b
	16	а	44	а	72	С	100	а	128	С	156	а	183	b
	17	а	45	а	73	С	101	а	129	С	157	а	184	b
	18	С	46	а	74	а	102	а	130	а	158	а	185	b
i	19	_	17	_	75	_	103	_	131	_	159	•		
		a	47	a	75	a				a				
	20	С	48	С	76	а	104	а	132	a	160	С		
	21	С	49	а	77	а	105	а	133	С	161	С		
	22	а	50	а	78	а	106	С	134	С	162	С		
	23	a	51	С	79	а	107	а	135	С	163	а		
	24	С	52	С	80	а	108	а	136	а	164	С		
	25	a	53	а	81	а	109	а	137	С	165	С		
	26	a	54	а	82	С	110	а	138	С	166	С		

Summary Statistics

Number of a-responses = 106 out of 170 (62%) Number of b-responses = 0 out of 170 (0%) Number of c-responses = 64 out of 170 (38%) Number of missing responses = 0 out of 185 (0%)

Factor	Α	В	С	Е	F	G	Η	I	L	Μ	Ν	Ο	Q1	Q2	Q3	Q4	IM	IN	AC
Raw Scores	14	15	8	10	10	20	0	20	6	2	16	16	22	2	12	18	10	0	62
Missing Items	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		

This report was processed using 16PF Fifth Edition Questionnaire combined-sex norms. OSP (3.0)



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